

Title Software Platform
Production Integration?

Easy as a Day
at the Beach



PRESENTED BY
TITLEWAVE REAL ESTATE SOLUTIONS





WADE INTO THE SHALLOWS

Title Production Software Integration

Before we dive too deep, let's do an easy doggie paddle and define title production integration. The title industry supports a wide range of software closing platforms that allow title agencies to process files with varying degrees of flexibility. Whether your platform is title only, escrow only, or delivers a robust production platform combined with a client communication portal and management tools, most software platforms allow for some form of interface with providers.

The integration is the key. Rather than chasing down deliverables like abstracts and HOA estoppels through providers by phone or email, title software integration does just that. It integrates. It allows you to order documents and receive them back, in many cases, with data inserted right into your software platform. The integration can transform what was once an arduous gathering of materials from various sources and in inconsistent formats, into one seamless melding of data. The time savings and the reduction of stress-inducing tasks are nothing short of monumental. Integration has the potential to revolutionize the way you run your agency on a daily basis.



ON THE ROCKS

The Title Industry Before Integration

Before the dawn of title production software integration, and perhaps you're still struggling with these issues, every document and data point had to be manually entered. Consider the risks!

The Perils of Rekeying

Human error is real. It's only a matter of time before a human makes a typing mistake. Every time your staff needs to rekey information into your system, your risk of errors increases. Integration reduces or deletes the need for rekeying which saves time and reduces your risk exposure.

The Time Suck of Data Entry

Besides the risk of error, data entry takes time. A lot of it. If time is money and your staff is spending it typing in data, you're on the losing end of the equation.

The Drudgery of Title Research

Title research is a necessary component of the closing/settlement process. But it's a drain on staff, can be boring, and a drudgery. If you're hiring closers for their people skills, do you really want them spending their day doing title research?

Copy & Scan - The Dreaded Paper Document

Hunting down papers, collating them, scanning, and importing them into software applications is so old school. Every time a staffer touches a piece of paper to convert it into a digital format you run the risk of error, paper jams, and, yes, we'll say it, paper cuts!



THE WATER'S FINE

The Benefits of Production Integration

Depending on which software platform you run for your closing operation, the methodology by which you can order from providers may be automated or you may be directed to log into an online portal or marketplace to interact with providers. Each software platform is slightly different, but the goal is the same—to make it easy to work with providers online and preferably from inside your software platform.

The overall benefit of provider integration with title closing software is to streamline the provider management process. Integration eliminates the need to call or email a provider when ordering their product or service. You should be able to do it all from your software platform, and track the status of your order there as well.

Given that paperless integration is now the standard for closing efficiency, it's surprising that not all providers offer integration options, and some, if they do, don't integrate their full suite of products.

TitleWave Real Estate Solutions, a member of the FNF Family of Companies, has made it a priority to make our entire suite of products and services available through closing software integration.

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Through integration, you can quickly and easily order:

- Title information: The TitleWave Title Search Report (TSR)
- Policy typing services
- Other state-specific searches
- Ancillary products
- HOA estoppels
- Tax Certificates
- Municipals

Unlike basic abstractors, TitleWave's TSR, is an insured title product when you issue FNF Family commitments and policies, which reduces your risk. Plus, our data arrives commitment-ready and is stored in our software for disaster recovery.

A comparison chart is a helpful tool in decision making. In one glance, you can see the benefits and features of what TitleWave has to offer.

	ABTRACTOR	TITLEWAVE
SEARCH	✓	✓
SEARCH COPIES	✓	✓
INSURED TITLE SEARCH* REDUCES RISK	X	✓
COMMITMENT READY	X	✓
ONE SOURCE FOR VENDOR MANAGEMENT	X	✓
INTEGRATION WITH TITLE PRODUCTION SOFTWARE TO ELIMINATE REDUNDANCY	X	✓
DISASTER RECOVERY	X	✓
24/7 WEBSITE ACCESS	X	✓

*The TitleWave title search report (TSR) is an insured title search when used to issue FNF family commitments and policies.

CATCH THE WAVE

How TitleWave Integrates with Your Platform

Not only do we offer our full list of products and services, TitleWave integrates with major title software platforms including:

- Closers Choice
- DisplaySoft
- E-Closing
- Landtech
- Qualia
- RamQuest
- ResWare
- SoftPro
- Title Express
- Title Fusion
- Tracker Pro

If you see your current software platform on the list, great! If not, that's OK, too! Our integration efforts are ongoing and of course our online portal offers 24/7 access to your orders.



FREE Training & Support

It's easy to start benefiting from integrated title production. TitleWave provides free step-by-step training to get you up and running fast. Document delivery varies by platform. (Some systems deliver XML, others require export/import. The integration experience is based on what the various software platforms will allow). TitleWave works with each software supplier to maximize the user's integration experience and welcomes the opportunity to demonstrate the functionality to you and your team. No contract. No minimum volume required.

Contact Your Salesperson to Get Started!



Still not convinced production integration is for you?

Integration Bonus 1

TitleWave optimizes the production management integration during the transaction by offering 24/7 file status updates through our web portal, even if your software platform doesn't allow for file tracking.

Integration Bonus 2

Once you start realizing the benefits of integration with TitleWave, your production vendor management worries are over. We produce our own scorecards to ensure our SLA and turn-time performance so you don't have to.



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If you're ready to make title production as easy as a day at the beach through closing platform vendor integration, contact TitleWave Real Estate Solutions today!

Catch the wave. TitleWave.



● WWW.TITLEWAVERES.COM

- i. *The TitleWave title search report (TSR) is an insured title search when used to issue FNF family commitments and policies.
- ii. *TitleWave will be responsible for errors and omissions on the TSR that caused an actual loss as a result of issuing a FNF family of companies title commitment and policy.
- iii. *Losses will be limited to the amount of the policy.